



# DOMS INDUSTRIES LIMITED

## INVESTOR PRESENTATION

Q4 & FY2024

# DOMS – A Leading Holistic Creative Product Company



## Products & Market Presence



**7**

Product Categories



**4,000+**

SKUs



**29 States and UTs**

Presence in India



**50+**

Export Countries

## Manufacturing



**39+ acres/~1.40 mn sq.ft**

Operations Area



**14**

Facilities across 2 Locations



**9,900+**

Workforce



**44+ acres**

Upcoming Facility Area

## Distribution



**120+**

Super Stockists



**4,300+**

Distributors



**1,22,500+**

Retail Outlets



**625+**

Sales Personnel



Corporate Video Link : [Click Here](#)

Note: All the datapoints are as of March 31, 2024 unless mentioned otherwise



## Q4 & FY24 Performance Highlights



## Q4'FY24

Operating Revenue

₹ 4,037.4 Mn

↑ 20.0% (Y-o-Y)

EBITDA

₹ 759.3 Mn

EBITDA Margins : 18.8%

PAT

₹ 469.3 Mn

PAT Margins : 11.6%

## FY24

Operating Revenue

₹ 15,371.4 Mn

↑ 26.8% (Y-o-Y)

EBITDA

₹ 2,727.3 Mn

EBITDA Margins : 17.7%

PAT

₹ 1,596.6 Mn

PAT Margins : 10.4%

## Key Highlights

- ❖ Continued **Focus on expansion of Manufacturing facility with ~ ₹ 1,261 Mn CAPEX (excl. CWIP) in FY24** catering to **robust domestic demand**
  - **Test production underway** at additional **100,000 sq. ft.** area dedicated for writing instrument – on track to commence commercial production in **Q1'FY25**
  - Performed **Bhoomi Pujan at ~44 acre land** in April 2024 – **construction work ongoing in full swing**
  - **Capacity expansion for Pencils underway** – expected to commence production in **Q4'FY25**
- ❖ **Acquisition of 51% in SKIDO**, a company engaged in business of bags (school bags, pouches etc.) - **allowing foray into back-to-school segment**
- ❖ Consistent focused marketing initiatives like Launch of '**DOMS Art League**'- an online Art Engagement Program and Inauguration of '**DOMS Painting Studio**' – an experience zone for kids at KidZania, R-City Mall, Mumbai

# Q4 & FY24 – Consolidated P&L Snapshot



Particulars (₹ Mn)	Q4'FY24	Q4'FY23	Y-o-Y % Change	Q3'FY24	FY24	FY23	Y-o-Y % Change
<b>Revenue from operations</b>	<b>4,037.4</b>	<b>3,364.8</b>	<b>20.0%</b>	<b>3,716.1</b>	<b>15,371.4</b>	<b>12,118.9</b>	<b>26.8%</b>
Consumption Expenses	2,261.4	2,036.3		2,076.9	8,927.5	7,633.7	
Gross Profit	1,776.0	1,328.4	33.7%	1,639.1	6,443.9	4,485.2	43.7%
<i>Gross Profit Margins (%)</i>	<i>44.0%</i>	<i>39.5%</i>		<i>44.1%</i>	<i>41.9%</i>	<i>37.0%</i>	
Employee Benefits Expense	561.1	370.0		544.2	2,130.6	1,418.0	
Other Expenses	455.5	339.2		401.4	1,586.0	1,200.7	
<b>EBITDA</b>	<b>759.3</b>	<b>619.3</b>	<b>22.6%</b>	<b>693.5</b>	<b>2,727.3</b>	<b>1,866.6</b>	<b>46.1%</b>
<i>EBITDA Margins (%)</i>	<i>18.8%</i>	<i>18.4%</i>		<i>18.7%</i>	<i>17.7%</i>	<i>15.4%</i>	
Other Income	56.7	11.7		20.4	101.3	46.3	
Depreciation & Amortisation	144.1	105.2		140.3	512.4	406.5	
EBIT	671.9	525.8	27.8%	573.6	2,316.2	1,506.4	53.8%
<i>EBIT Margins (%)</i>	<i>16.6%</i>	<i>15.6%</i>		<i>15.4%</i>	<i>15.1%</i>	<i>12.4%</i>	
Finance Costs	43.0	34.4		49.8	171.2	118.8	
Share of Profit / (Loss) of Associates	0.6	0.0		0.1	-0.2	0.0	
Profit Before Tax	629.6	491.4	28.1%	523.9	2,144.8	1,387.6	54.6%
<i>PBT Margins (%)</i>	<i>15.6%</i>	<i>14.6%</i>		<i>14.1%</i>	<i>14.0%</i>	<i>11.5%</i>	
Tax expenses	160.2	129.3		135.6	548.2	358.9	
<b>PAT</b>	<b>469.3</b>	<b>362.1</b>	<b>29.6%</b>	<b>388.2</b>	<b>1,596.6</b>	<b>1,028.7</b>	<b>55.2%</b>
<i>PAT Margins (%)</i>	<i>11.6%</i>	<i>10.8%</i>		<i>10.4%</i>	<i>10.4%</i>	<i>8.5%</i>	

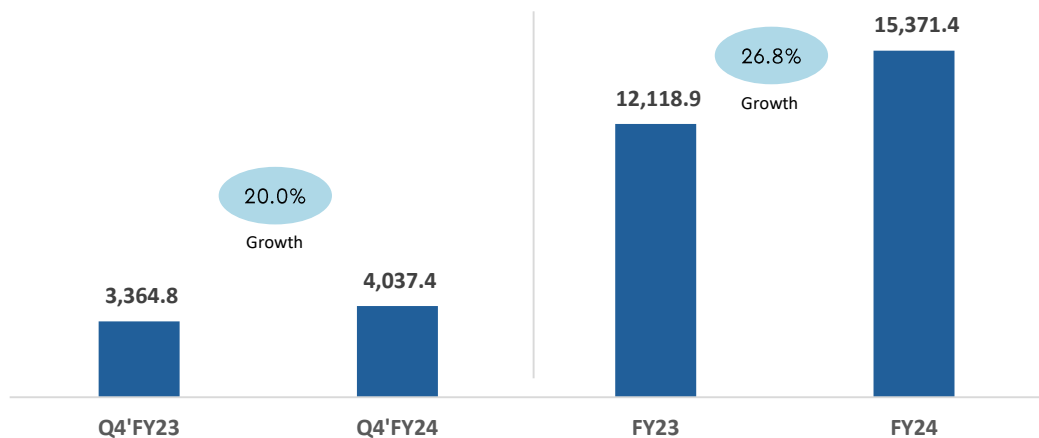
# Consolidated Balance Sheet Snapshot



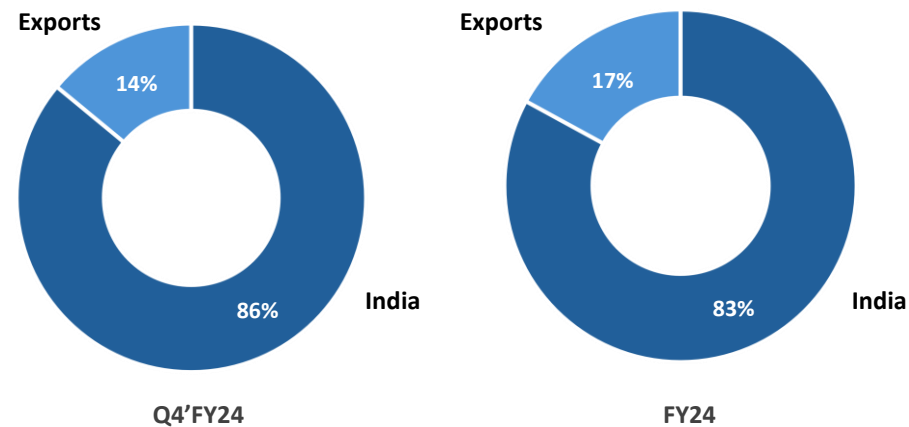
Particulars (₹ mn)	FY24	FY23
<b>Non-Current Liabilities</b>		
Borrowings	837	152
Lease Liabilities	430	303
Provisions	149	91
<b>Total Non-Current Liabilities</b>	<b>1,416</b>	<b>545</b>
<b>Current Liabilities</b>		
Borrowings	322	849
Lease Liabilities	130	95
Trade Payables	904	870
Other Financial Liabilities	411	175
Other Current Liabilities	294	310
<b>Total Current Liabilities</b>	<b>2,061</b>	<b>2,299</b>
<b>Equity</b>		
Equity Share Capital	607	4
Other Equity	7,537	3,371
Non-Controlling Interest	278	179
<b>Total Equity</b>	<b>8,422</b>	<b>3,553</b>
<b>Total Equity and Liabilities</b>	<b>11,900</b>	<b>6,398</b>

Particulars (₹ mn)	FY24	FY23
<b>Non-Current Assets</b>		
Property, Plant and Equipment	3,814	2,799
Capital Work-in-Progress	254	69
Right of use Assets	543	382
Goodwill	624	20
Other Intangible Assets	1	1
Financial Assets	144	124
Other Non-Current Assets	355	209
<b>Total Non-Current Assets</b>	<b>5,735</b>	<b>3,604</b>
<b>Current Assets</b>		
Inventories	2,251	1,846
Trade Receivables	646	356
Cash and Cash Equivalents	565	343
Bank Balance other than above	2,495	75
Other Current Assets	208	174
<b>Total Current Assets</b>	<b>6,165</b>	<b>2,794</b>
<b>Total Assets</b>	<b>11,900</b>	<b>6,398</b>

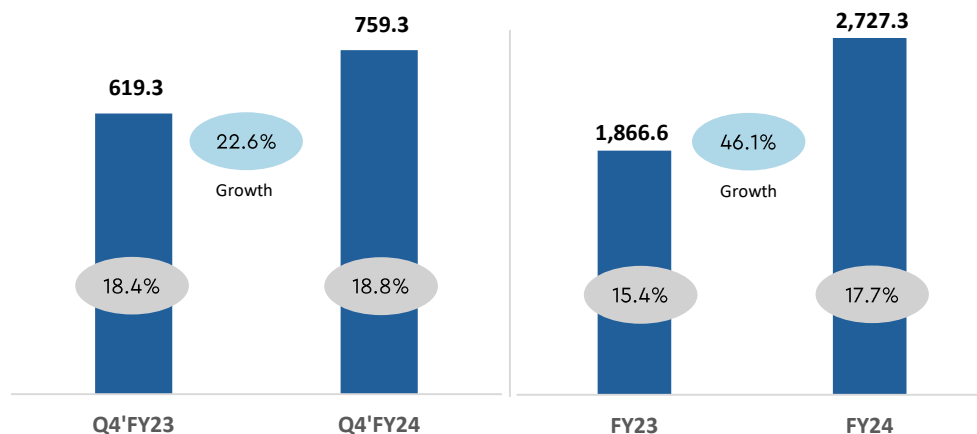
## Revenue and Revenue Growth (%)



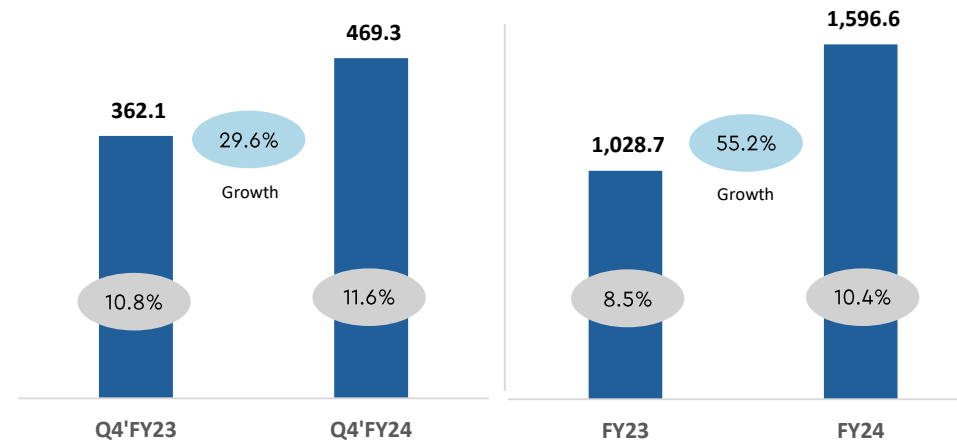
## Geographical Sales Break up



## EBITDA & EBITDA Margins (%)



## PAT & PAT Margin (%)



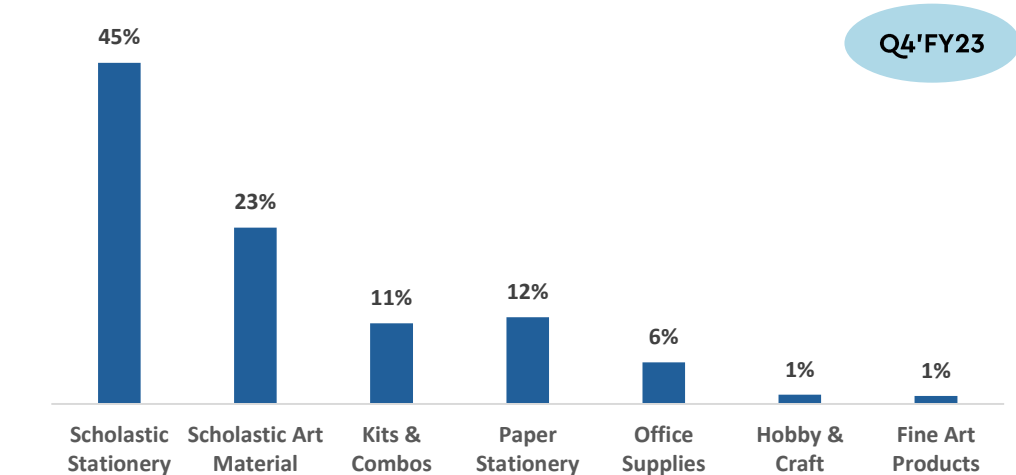
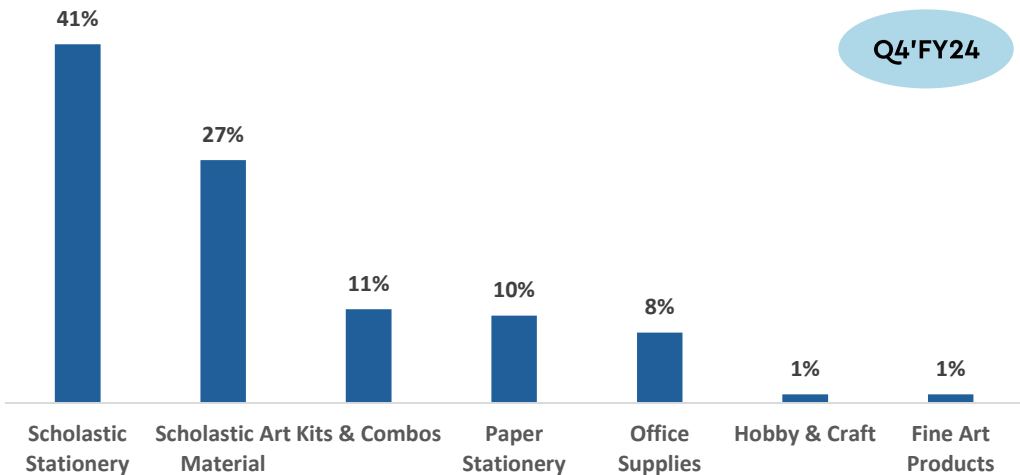
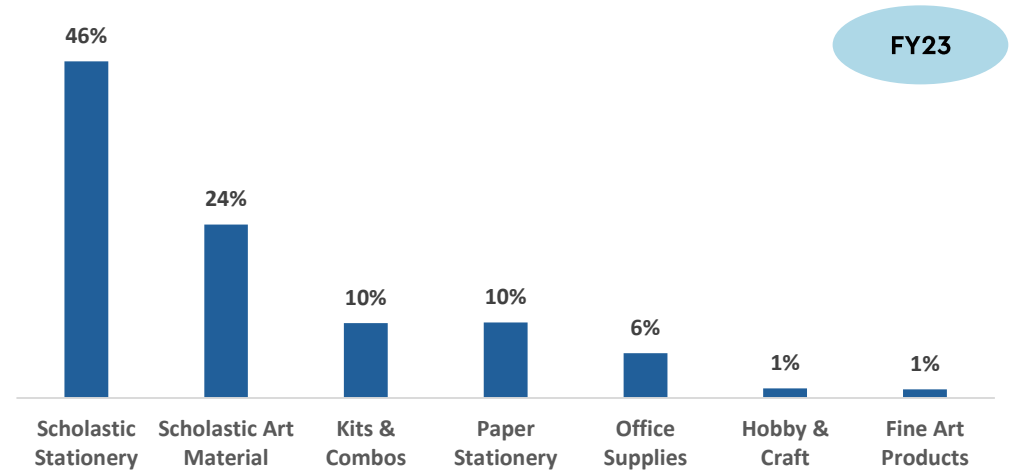
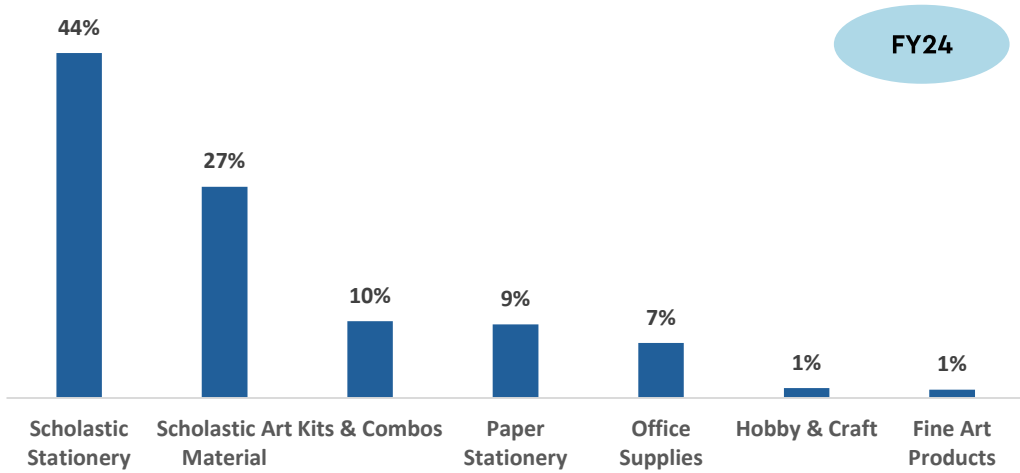
■ EBITDA ■ EBITDA Margin %

■ PAT ■ PAT Margin %

# Q4 & FY (Y-o-Y) – Product Category Performance

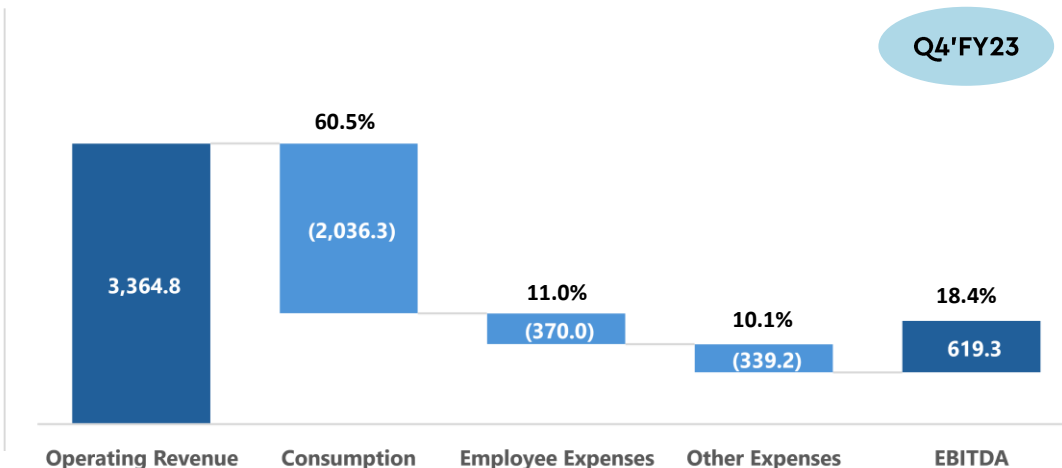
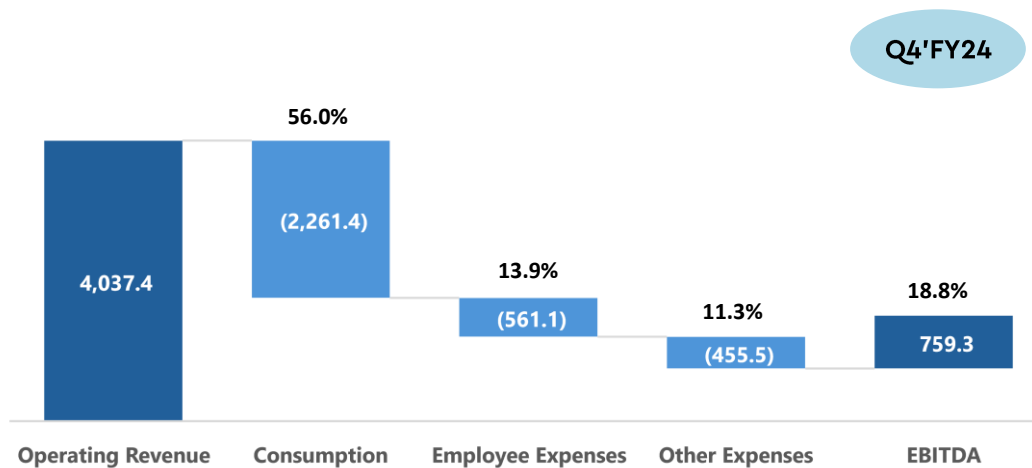
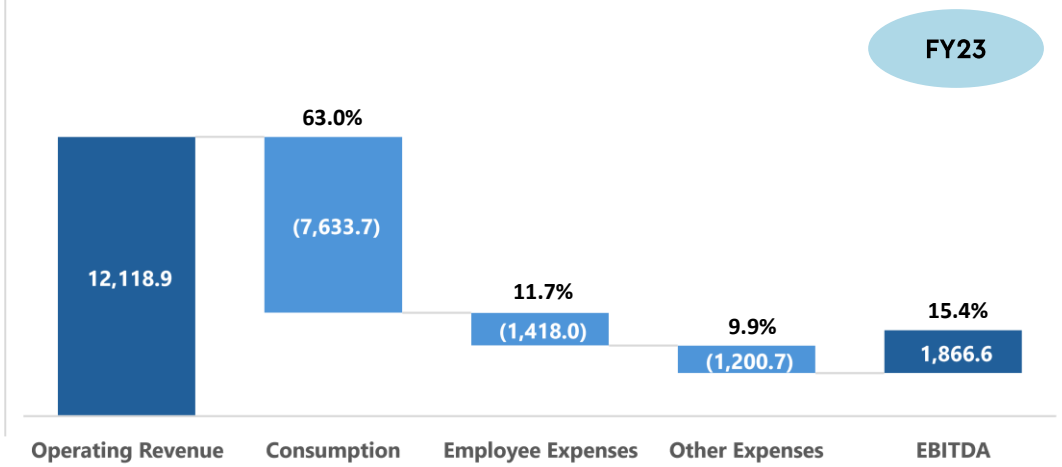
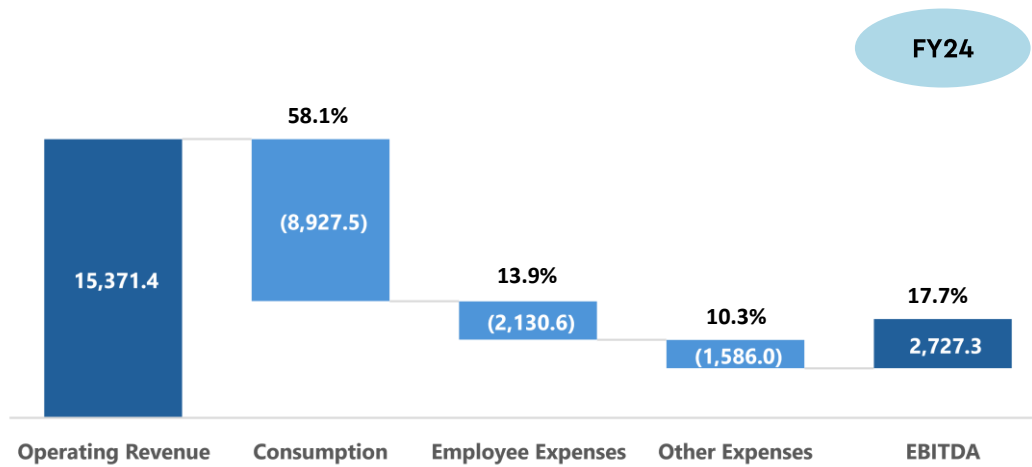


## Product Category wise Sales Break up





## Operational Expense Analysis



₹ in Million and % refers to percentage of operating Income



## Recent Key Events & Engagements



# Bhoomi Pujan Ceremony



**Bhoomi Pujan Ceremony Video Link :** [Click Here](#)

# Launch of 'DOMS Painting Studio' @ Kidzania

First ever 'DOMS Painting Studio' - giving children opportunity to explore artistic abilities



# Launch of 'DOMS Art League'

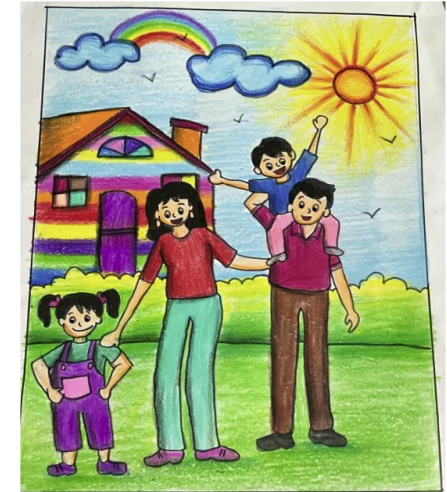
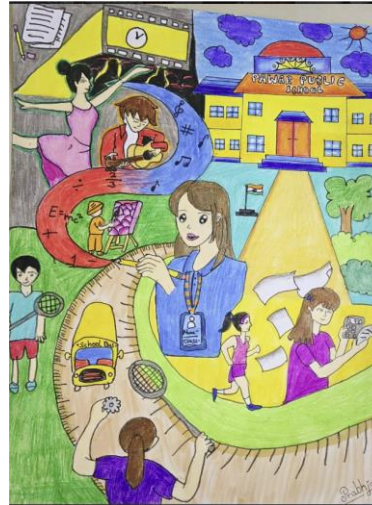


'DOMS Art League' – greatest online Art Engagement for children aimed at nurturing creative spirit within each young mind



GREAT ART NEEDS GREAT PREPARATION

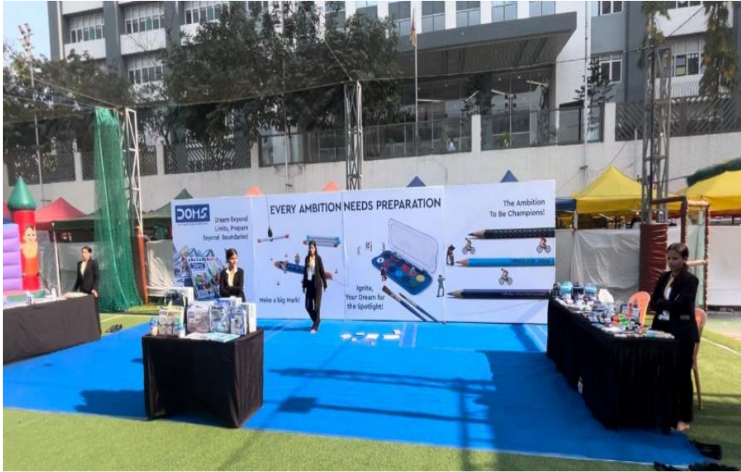
Join  
the Great  
**Art** League  
of School  
Students



# Recent Event Participation



## CNS – School Event



## Seth GS – Medical College



# Recent Product Introductions



## New Product Launches across segment - Scholastic Stationery, Scholastic Art Material, Office Supplies & Hobby Products



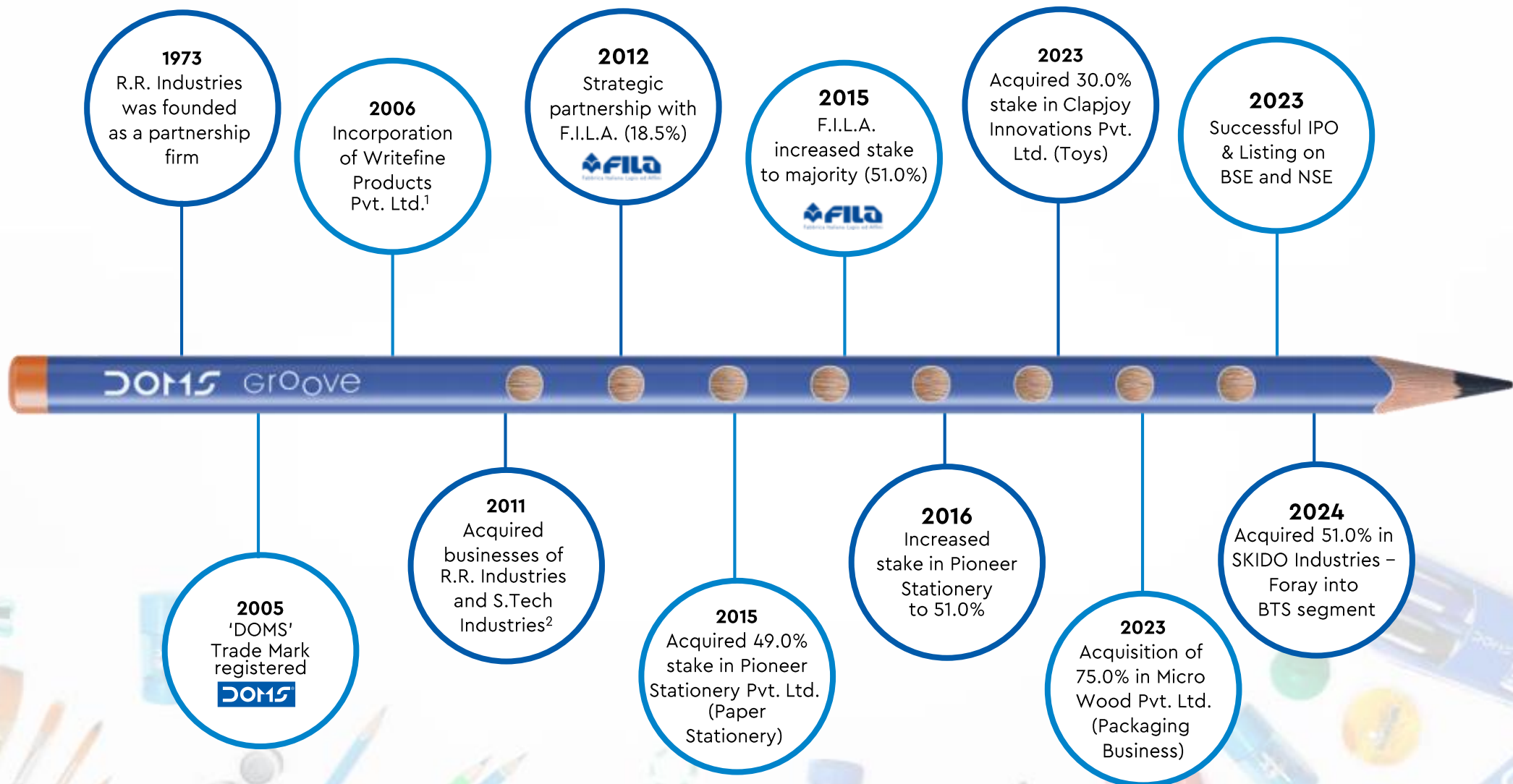


# Company Overview

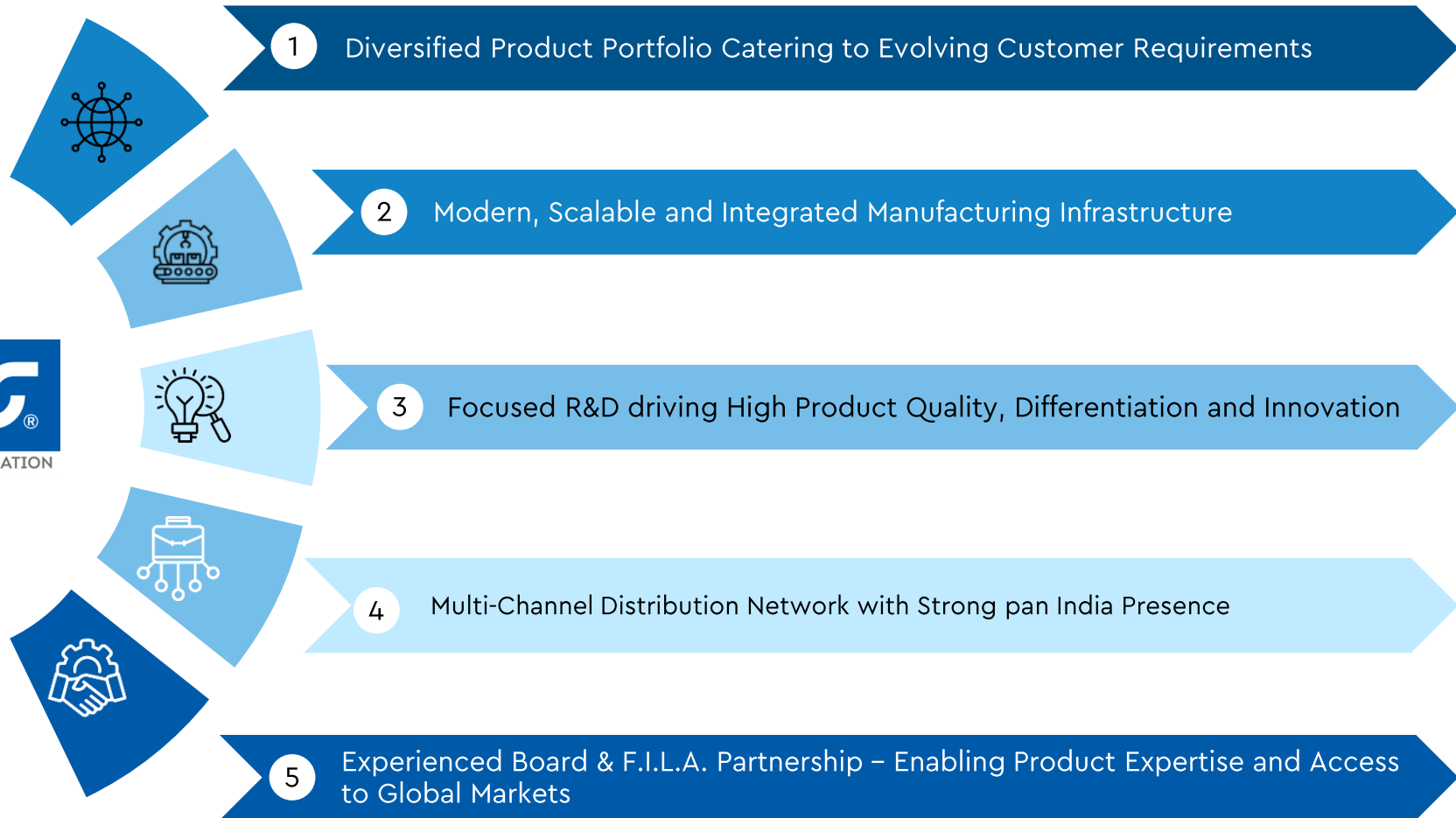




# Major Corporate Events and Timeline



Note: (1) DOMS Industries Limited was originally incorporated as Writefine Products Private Limited; (2) R.R. Industries was engaged in the business of manufacturing and sale of pencils and crayons as a partnership firm and S. Tech Industries was engaged in the business of manufacturing and sale of polymer based pencils



# 01. Diversified Product Portfolio

## Diversified Product Portfolio – One stop shop for all Stationery and Art Materials

Scholastic Stationery



Scholastic Art Material



Paper Stationery



Kits & Combos



Office Supplies



Hobby & Craft



Fine Art Products



*Products offered in multiple categories at diverse price points through our wide range of SKUs*

## 02. Modern, Scalable and Integrated Manufacturing Infrastructure (1/2)

### Scale and Size of Operations – 14 Manufacturing Facilities Spread Across ~1.40 mn sq.ft. Facility Area



Operations spread across ~37 acres in Umbergaon and 2 acres in Jammu



Upcoming Facility of ~44 acres adjacent to Existing Umbergaon Plant

### Robust Manufacturing Infrastructure – Enabling End-to-End Operations



## 02. Modern, Scalable and Integrated Manufacturing Infrastructure (2/2)

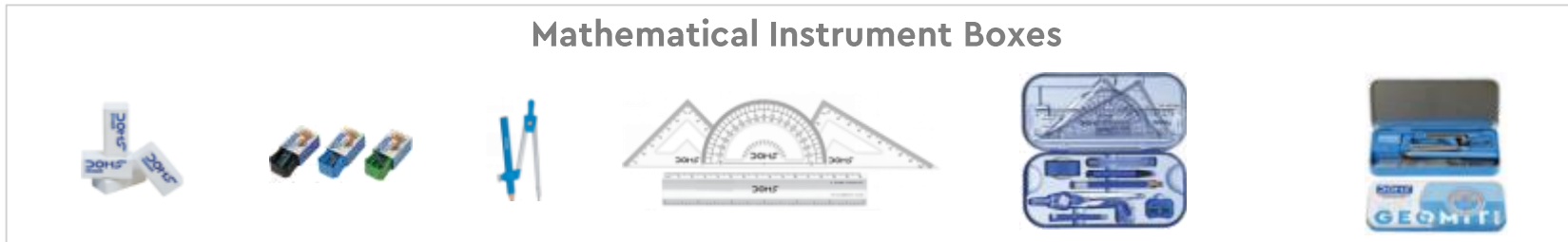
### Backward Integrated In-House Manufacturing Infrastructure – Driving Operational Efficiency

#### Wooden Pencils



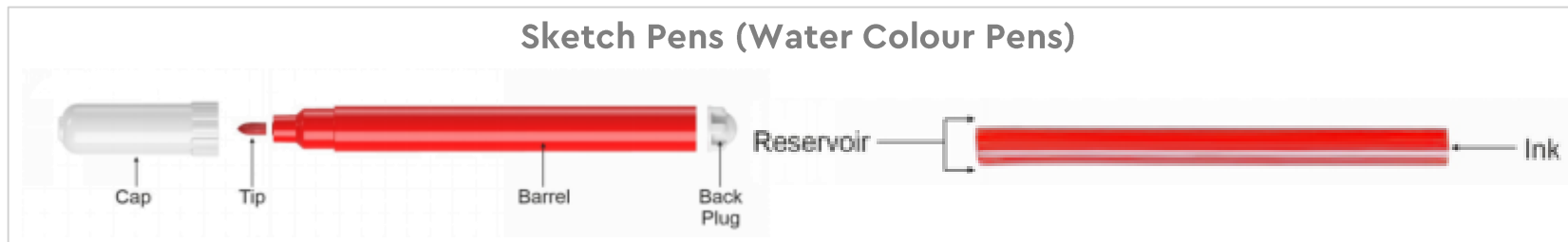
- All key components are manufactured in-house

#### Mathematical Instrument Boxes



- Tin boxes & Label Printing
- Mathematical Instruments
- Other Stationery Materials

#### Sketch Pens (Water Colour Pens)



- From sketch pen caps to ink & reservoir – All are manufactured in-house

# 03. Focused R&D driving High Product Quality, Differentiation and Innovation



## State-of-Art R&D Facility and In-House Designing Team




R&D and Design Team  
**50 employees<sup>1</sup>**




Quality Check & Assurance Team  
**85 employees<sup>1</sup>**

## F.I.L.A. Expertise as a Strategic Partner



 Knowledge sharing arrangement with F.I.L.A.



 F.I.L.A. partnership augmenting DOMS R&D capabilities

 Exchanging technical know-how from F.I.L.A.

## Key Innovation Initiatives

**New Products**



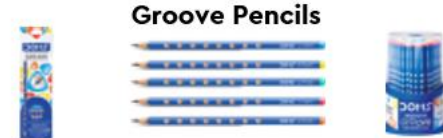
Erasers

**Improved Usability**



Pencil Extenders

**Patented Technology**



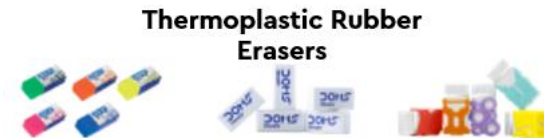
Groove Pencils

**Innovative Design**



Two-Dooz Sharpeners

**Process Improvement**



Thermoplastic Rubber Erasers

Note: (1) As of March 31, 2024

# 04. Multi-Channel Distribution Network with Strong pan India Presence



**120+**  
Super Stockists

**4,300+**  
Distributors

**122,500+**  
Retail Outlets

**625+**  
Sales Personnel



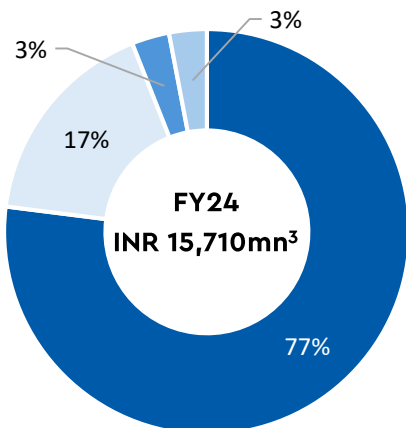
**6**  
Continents

**45+**  
Countries

**10.0%**  
F.I.L.A. Group Exports<sup>1</sup>

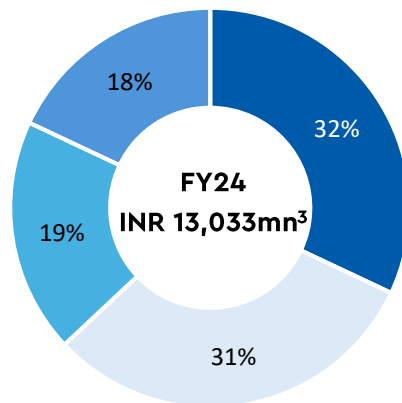
**7.1%**  
Third Party Exports<sup>1</sup>

## Multi Channel Presence



■ General Trade    ■ Exports  
■ Modern Trade    ■ Others

## Balanced Regional Mix<sup>2</sup>



■ North    ■ West    ■ East    ■ South

## Key Distribution Strengths



Pan India presence and accessibility



Minimal receivables in general trade



Presence across leading modern trade chains



Available on multiple e-commerce platforms

Note: (1) For FY24 (2) North includes New Delhi, Haryana, Chandigarh, Punjab, Jammu and Kashmir, Uttar Pradesh, Uttarakhand, and Himachal Pradesh; West includes Maharashtra, Madhya Pradesh, Chhattisgarh, Gujarat, Dadra and Nagar Haveli and Daman and Diu, Goa, and Rajasthan; East includes West Bengal, Bihar, Jharkhand, Orissa, Assam, Tripura, Manipur, and Nagaland; South includes Tamil Nadu, Kerala, Karnataka, Telangana, Puducherry, and Andhra Pradesh; (3) FY24 Gross Product Sales; Key data points as of March 31, 2024 unless otherwise mentioned

## Board of Directors

### Indian Promoter Family



**Santosh Raveshia**  
Managing Director

Joined R.R. Industries in 2000



**Sanjay Rajani**  
Whole Time Director

Joined R.R. Industries in 1985



**Ketan Rajani**  
Whole Time Director

Joined R.R. Industries in 2003



**Chandni Somaiya**  
Whole Time Director

Associated with S-Tech Industries as a partner since 2004

### Foreign Promoter - F.I.L.A. Group



**Massimo Candela**  
Non- Executive Director

Chief Executive Officer – F.I.L.A.; Associated with F.I.L.A. since 1992



**Annalisa Barbera**  
Non- Executive Director

Non-Executive Director – F.I.L.A.; Ex. Trifirò and Partners



**Luca Pelosin**  
Non- Executive Director

Executive Director – F.I.L.A.; Ex. Nuova Alpa Collanti S.r.l.



**Cristian Nicoletti**  
Non- Executive Director

Chief Financial Officer – F.I.L.A.; Ex. Akzo Nobel Coatings S.p.A.

### Independent Directors



**Gianmatteo Terruzzi**  
Chairman & Independent Director

Ex. LVT Advisors S.R.L., Egida SRL, I.R.E. 2 S.R.L., Lusben Varazze S.R.L



**Rajiv Mistry**  
Independent Director

Founder and Chairman of Ascent Meditech Limited



**Mehul Shah**  
Independent Director

Advocate with Bar Council of Maharashtra and Goa



**Darshika Thacker**  
Independent Director

Partner, Thacker & Associates



Management Team



**Harshad Raveshia**  
Chief Consultant  
Wood Working  
Division



**Suresh Rajani**  
Chief Consultant  
Color Pencil Division



**Vijay Somaiya**  
Head – Polymer  
Division



**Purav Raveshia**  
Vice President  
Product  
Development



**Sumit Rajani**  
Vice President  
Color Pencil &  
Graphite Lead



**Suraj Raveshia**  
Vice President  
International Business



**Santosh Swain**  
Vice President  
Purchase & General  
Affairs



**Rahul Shah**  
Chief Financial  
Officer



**Saumitra Prasad**  
Chief Marketing Officer

Management Team includes Promoter Group as well as Professional Members

Permanent Employees<sup>1</sup>  
**9,350+**

Contracted Employees<sup>1</sup>  
**550+**



Better cost controls and margin expansion

Greater control on product quality

Note: (1) As of March 31, 2024

## About F.I.L.A. Group



**Industry Experience**  
100 years

**Market Presence**  
150 countries

**No. of Brands**  
25

**Production Sites**  
22

**Revenues<sup>1</sup>**  
EURO 779mn

### Symbiotic Relationship with F.I.L.A. Group

**Access to F.I.L.A. Capabilities**



**Product Manufacturing for F.I.L.A.**



**DOMS Manufacturing Experience**



### Access to F.I.L.A. Group's Popular and Premium Brands



*Exclusive Marketing Rights in 7 countries*

Note: (1) As of December 31, 2023



## Focus on expanding Manufacturing Capacity

- 100,000 sq.ft added in Q3'FY24 & another 100,000 sq.ft to be operational soon within existing facility
- Pencil manufacturing capacity expansion underway – expected to commence production by Q4'FY25
- Regular modernization/upgradation at existing facility leading to improving manufacturing capacities
- Construction at ~44 acre land parcel ongoing in full swing



## Capitalising Inorganic Growth Opportunities

- Acquisition of 51% in SKIDO Industries, providing entry into Back to School segment (BTS)
- Explore opportunities complementing current product offerings with focus around universe of kids
- Seek partnership opportunities in international markets to enhance geographical presence



## Continue Expanding Product Lines

- Recent Expansion of product portfolio - Introduction of refillable pens, adhesives and fine art products
- Seek to expand product lines associated through growing years of kids, children and young adults with an aim to evolve more than just a stationery brand viz. School Bags (BTS segment)
- Additionally, continue to focus on increasing depth within products thereby improving ASP



## Strengthen Distribution & Market Reach

- Omnichannel distribution network expansion strategy in place
- Deepen existing relationship by increasing shelf space for products (new SKUs & Products)
- Arrangements with more super stockists & distributors to reach under-served areas and smaller towns
- Parallely focus to develop modern trade & e-commerce platforms



## Leverage Technology & Data Capabilities

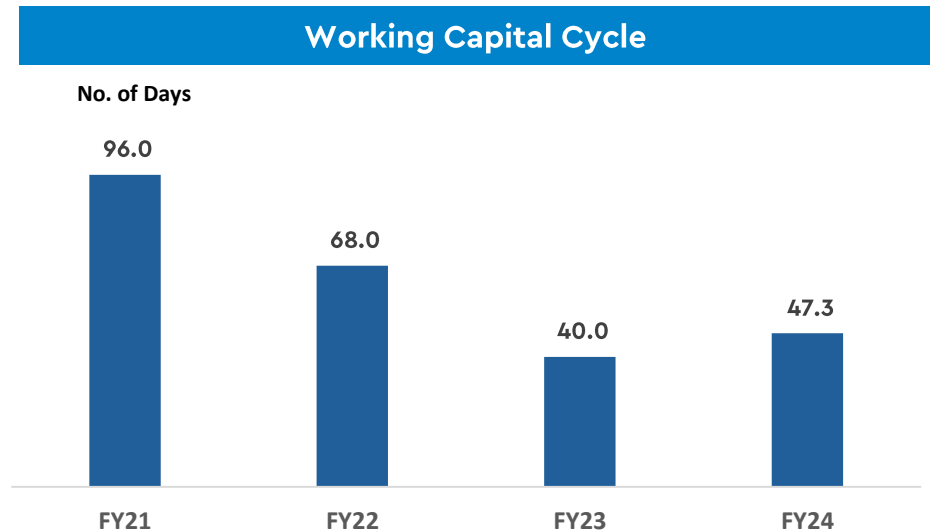
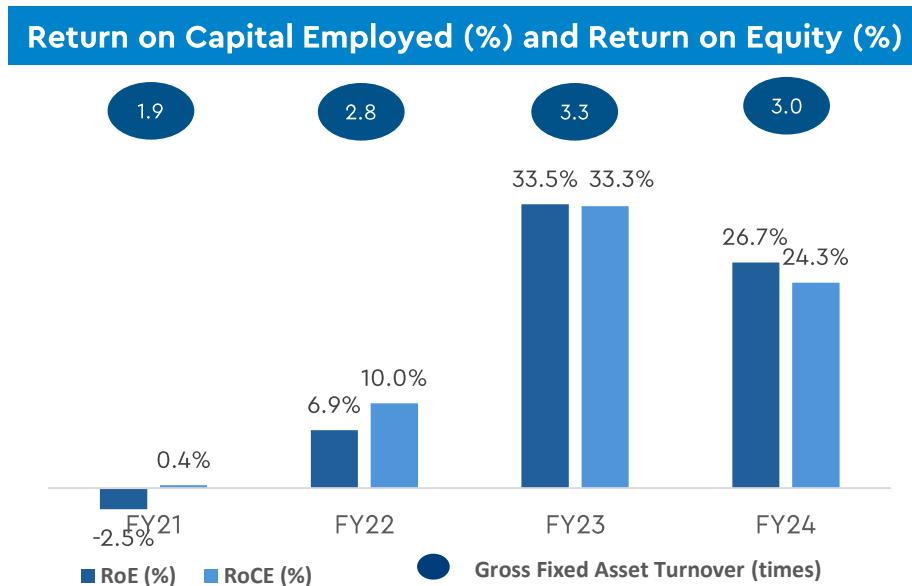
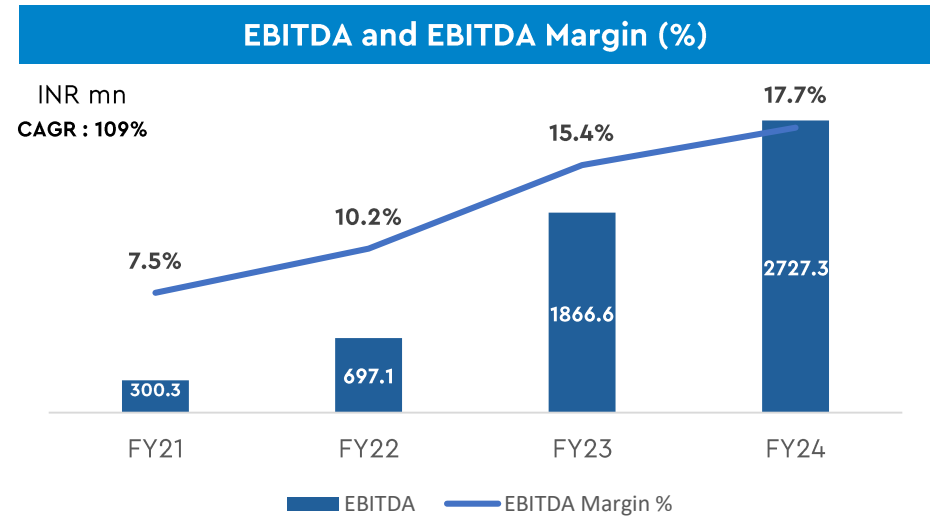
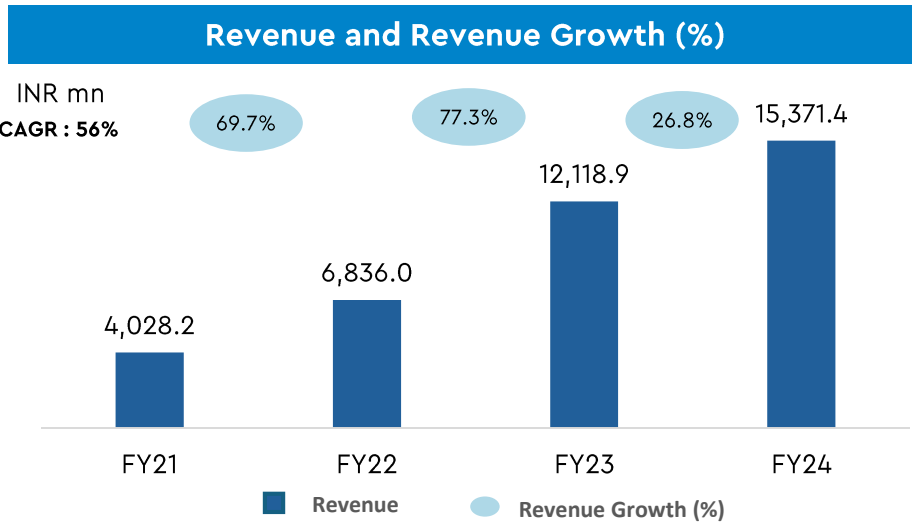
- Continue to invest in technology to drive business efficiencies and cross-functional synergies
- Strengthen systems for better production planning & managing distribution operations
- Further strengthen data analytics enabling better understanding of preferences of customers, improve sales and help in scaling operations



## Impeccable Financial Performance



# Strong Financial Profile



# Consolidated Profit and Loss Statement



Particulars (₹ mn)	FY21	FY22	FY23	FY24
Revenue from Operations	4,028	6,836	12,119	15,371
Other Income	60	26	46	101
<b>Total Income</b>	<b>4,088</b>	<b>6,862</b>	<b>12,165</b>	<b>15,473</b>
Cost of Materials Consumed	2,321	4,251	7,427	8,784
Purchase of Stock-in-Trade	116	138	261	591
Changes in Inventories of Finished Goods, Stock-in-Trade and WIP	16	(68)	(55)	(448)
Employee Benefits Expense	711	1,014	1,418	2,131
Finance Costs	88	103	119	171
Depreciation and Amortization	348	380	407	512
Other Expenses	564	804	1,201	1,586
<b>Total Expenses</b>	<b>4,164</b>	<b>6,622</b>	<b>10,778</b>	<b>13,328</b>
<b>Profit / (Loss) Before Tax</b>	<b>(76)</b>	<b>240</b>	<b>1,388</b>	<b>2,145</b>
Tax Expenses	(16)	69	359	548
<b>Profit / (Loss) After Tax</b>	<b>(60)</b>	<b>171</b>	<b>1,029</b>	<b>1,597</b>

# Consolidated Balance Sheet

Particulars (₹ mn)	FY21	FY22	FY23	FY24
<b>Non-Current Liabilities</b>				
Borrowings	29	29	152	837
Lease Liabilities	283	294	303	430
Provisions	60	78	91	149
<b>Total Non-Current Liabilities</b>	<b>372</b>	<b>400</b>	<b>545</b>	<b>1,416</b>
<b>Current Liabilities</b>				
Borrowings	944	821	849	322
Lease Liabilities	81	87	95	130
Trade Payables	568	811	870	904
Other Financial Liabilities	131	131	175	411
Other Current Liabilities	63	144	310	294
<b>Total Current Liabilities</b>	<b>1,787</b>	<b>1,993</b>	<b>2,299</b>	<b>2,061</b>
<b>Equity</b>				
Equity Share Capital	4	4	4	607
Other Equity	2,332	2,469	3,371	7,537
Non-Controlling Interest	81	108	179	278
<b>Total Equity</b>	<b>2,417</b>	<b>2,581</b>	<b>3,553</b>	<b>8,422</b>
<b>Total Equity and Liabilities</b>	<b>4,575</b>	<b>4,975</b>	<b>6,398</b>	<b>11,900</b>

Particulars (INR mn)	FY21	FY22	FY23	FY24
<b>Non- Current Assets</b>				
Property, Plant and Equipment	1,869	1,861	2,799	3,814
Capital Work-in-Progress	31	40	69	254
Right of use Assets	379	382	382	543
Goodwill	33	20	20	624
Other Intangible Assets	5	2	1	1
Financial Assets	114	106	124	144
Other Non-Current Assets	71	117	209	355
<b>Total Non-Current Assets</b>	<b>2,502</b>	<b>2,528</b>	<b>3,604</b>	<b>5,735</b>
<b>Current Assets</b>				
Inventories	1,208	1,592	1,846	2,251
Trade Receivables	419	492	356	646
Cash and Cash Equivalents	227	93	343	565
Bank Balance other than above	63	65	75	2,495
Other Current Assets	156	205	174	209
<b>Total Current Assets</b>	<b>2,074</b>	<b>2,446</b>	<b>2,794</b>	<b>6,165</b>
<b>Total Assets</b>	<b>4,575</b>	<b>4,975</b>	<b>6,398</b>	<b>11,900</b>

Source: Company Prospectus

# Consolidated Cash Flow Statement

Particulars (₹ mn)	FY21	FY22	FY23	FY24
<b>Cash flow from Operating Activities</b>				
Profit / (Loss) before tax	(76)	240	1,388	2,145
Adjustments for non-cash items	350	416	431	509
Adjustment for non-operating items	49	92	106	105
<b>Operating cash inflow before working capital changes</b>	<b>323</b>	<b>748</b>	<b>1,924</b>	<b>2,758</b>
Net decrease / (increase) in working capital	(149)	(207)	154	(289)
<b>Cash generated from Operations</b>	<b>174</b>	<b>541</b>	<b>2,077</b>	<b>2,469</b>
Income tax paid (net of refunds)	22	32	345	(643)
<b>Net cash flows generated from Operating activities (A)</b>	<b>152</b>	<b>509</b>	<b>1,733</b>	<b>1,826</b>
<b>Cash flow from Investing Activities</b>				
Purchase of property, plant and equipment (including CWIP and capital advances)(net)	(230)	(349)	(1,363)	(1,535)
Acquisition of subsidiary, net of cash	-	-	-	(705)
Proceeds from sale of property plant & equipment	66	2	8	3
Other Inflow / (Outflow) from Investing Activities	(23)	10	(5)	(2340)
<b>Net cash flows used in Investing activities (B)</b>	<b>(187)</b>	<b>(337)</b>	<b>(1,359)</b>	<b>(4,576)</b>
<b>Cash flow from Financing Activities</b>				
Proceeds from Fresh Issue of Shares (Net)	-	-	-	3,347
Dividends paid	-	-	(56)	(93)
Finance cost paid	(84)	(110)	(140)	(158)
Payment of lease liabilities	(51)	(79)	(74)	(111)
Proceeds / (Repayments) of borrowings	384	(117)	145	(13)
<b>Net cash flows (used in) / generated from Financing activities (C)</b>	<b>249</b>	<b>(306)</b>	<b>(124)</b>	<b>2,972</b>
<b>Net increase/(decrease) in cash and cash equivalents (A+B+C)</b>	<b>214</b>	<b>(134)</b>	<b>250</b>	<b>222</b>



This presentation has been prepared by **DOMS Industries Limited** (the "**Company**") solely for information purposes without regard to any specific objectives, financial situations or informational needs of any particular person. By attending the meeting where this presentation is being made or by reading the presentation materials, you agree to be bound by following limitations:

The information in this presentation has been prepared for use in presentations by the Company for information purposes only and does not constitute, or should not be regarded as, or form part of, any offer, invitation, inducement or advertisement to sell or issue, or any solicitation or initiation of any offer to purchase or subscribe for, any securities of the Company in any jurisdiction, including but not limited to India; nor shall it, or the fact of its distribution form the basis of, or be relied on, in connection with, any investment decision or any contract or commitment to purchase or subscribe for any securities of the Company in any jurisdiction, including but not limited to India. This presentation does not constitute a recommendation by the Company or any other party to sell or buy any securities of the Company. This presentation and its contents are not and should not be construed as a "prospectus" or "offer document" (as defined or referred to, as the case may be, under the Companies Act, 2013, as amended) or an "offer document" under the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended. Nothing in this presentation is intended by the Company to be construed as legal, accounting, tax or other advice. This presentation may not be copied, distributed or disseminated, directly or indirectly, in any manner.

This presentation may include statements which may constitute forward-looking statements. These statements include descriptions regarding the intent, belief or current expectations of the Company or its directors and officers with respect to the results of operations and financial condition of the Company. Forward-looking statements are statements concerning future circumstances and results, and any other statements that are not historical facts, sometimes identified by the words including, without limitation "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "foresees", "anticipates", "targets", and similar expressions. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those specified in such forward-looking statements as a result of various factors and assumptions. The risks and uncertainties relating to these statements include, but are not limited to, (i) fluctuations in earnings, (ii) the Company's ability to manage growth, (iii) competition, (iv) government policies and regulations, and (v) political, economic, legal and social conditions in India and outside India. The Company does not undertake any obligation to revise or update any forward-looking statement that may be made from time to time by or on behalf of the Company. Given these risks, uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any statements or projections made by third parties included in this Presentation are not verified by the Company and the Company is not responsible for such third party statements and projections.



# THANK YOU!



**DOMS Industries Limited**

17th Floor, C – Wing, Kailas Business Park, Hiranadani Link Rd,  
Vikhroli West, Mumbai, Maharashtra 400079  
E.: [ir@domsindia.com](mailto:ir@domsindia.com)



**Investor Relations Advisor**

**Marathon Capital Advisory Private Limited**

Bhavin Ranawat (9819345619 / [bhavin@marathoncapital.in](mailto:bhavin@marathoncapital.in))  
Amit Porwal (9819773905 / [amit@marathoncapital.in](mailto:amit@marathoncapital.in))